

Procure to Pay Training

Procurement and Payment Services

Trainers

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 - Procurement Officer
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 - Payment Services Manager
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Procurement & Payment Services Accountant (supplier setup/maintenance)



Agenda

- Procurement
 - Types of procurement
 - NDCC, Policy, & Procedure
 - Process in Jaggaer
- Accounts Payable
 - Invoicing
- Suppliers
 - Searching Suppliers
 - Requesting New Suppliers



Agenda

- Questions
 - Submit in chat

Anytime throughout training







Procurement

Why Procurement?

- Procurement: The acquisition of commodities or services
- Purpose:

- To demonstrate prudent use of funds entrusted to UND by constituencies
- Best interest of UND
 - Considering quality & service
 - Within fair and ethical standards
 - Competitively solicited
- Requester must give reasonable estimated value



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Why Procurement?

NDCC 54-44.4 – Main Procurement Chapter

- State to provide comprehensive purchasing services based on sound procurement practices & principles
- Fair and equal competition to all qualified persons
- Each agency/institution responsible for own purchases
 - Competitive cost

- Consistent quality
- Within appropriate time
- Performance details required



Why Procurement?

- How does this benefit me?
 - Saves UND time and money (Big Picture)
 - Ensures proper usage of funds
 - Develops relationship with suppliers & opens doors to deeper discounts
 - Adherence to NDCC, NDUS Procedure, and NDSBHE & UND Policy
- Why does this matter to me?
 - Purchases are made in compliance to policy, procedure, and law





Process Overview

- Descriptions
 - Catalog: items/services that can find on our market place shopping site
 - Jaggaer punch-out or hosted catalogs
 - Non-Catalog: used when purchasing item/service not included in an existing market place catalog
 - Payment Request: form used to pay invoices when a PO has not been issued
 - Requisition: a cart that has been reviewed and submitted by a requester.
 - Requisitions have catalog items, non-catalog items, and payment requests in them





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Process Overview

Where do I start?

- Initial questions to ask yourself:
 - a. What is the cost?
 - b. Existing contract?
 - i. State, coop, UND
 - c. More than one supplier?
 - d. T&C's or contract?



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Process Overview

If part of existing contract...

- Use catalog, non-catalog, or payment request to order.
 - You will need your contract # when placing the order

No existing contract but under \$10,000, obtain at least one quote.

Best practice is 3 quotes

- Use catalog, non-catalog, or payment request to order.
- If terms and conditions, send to legal for review.



Process Overview

Purchases over \$10,000

First – identify type of procurement action needed



Procurement Types

- Solicitation
 - Bid
 - Request for Proposal (RFP)
 - Request for Qualifications (RFQ)
 - Request for Information (RFI)
- Alternate Procurement Request (APR)
- State & Cooperative Contracts
- Emergency Purchases

Exempt or Direct Purchases



Procurement Types - Bid

- A process by which bids are received and opened at a specific time in response to a solicitation for a well-defined commodity or service.
 - Award is made to lowest responsible bidder (lowest cost meeting specs)
- Start complete sourcing request in Jaggaer
 - What should the request include?

- Well-defined set of specifications be as detailed as possible. Do not assume anything!
- Delivery Date date the item or service needs to be delivered or completed by
- Funding funding should be determined prior to requesting a bid
- Timing typically takes 4-6 weeks from request to order/contract



Procurement Types – RFP

- Process by which sealed proposals are received and opened at a specific time in response to a solicitation for a certain commodity.
 - Awarded to highest score based on stated evaluation criteria. (technical & cost)
- Start complete sourcing request in Jaggaer
 - What should the request include?
 - Well written scope of work
 - Evaluation criteria
 - Evaluation committee members
 - Funding funding should be determined prior to requesting an RFP
- Timing avg. time 8-16 weeks from request to contract/order





Procurement Types – RFQ

- Same as RFP except evaluate on qualifications only no cost
- Start complete sourcing request in Jaggaer
 - What should the request include?
 - Well written set of qualifications
 - Evaluation criteria

- Evaluation committee members
- Funding funding should be determined prior to requesting an RFP
- Mainly Architects or Engineers
- Timing avg. time 8-16 weeks from request to contract/order



Procurement Types – RFI

- Public solicitation where UND posts a problem and companies respond providing potential solutions.
- Purpose of RFI

- Market research
- Developing SOW on RFP
- RFI is non-binding contract cannot be issued
- Bidders may choose not to respond because of the work involved
- Timing depends on depth of request



Procurement Types – APR

- Situations where procurement cannot follow entire competitive procurement process
- Justification Types
 - Sole Source

- Experimentation
- Used commodity available on short notice
- Replacement part from manufacturer (no commercial substitute)
- Compatibility essential to currently owned equipment
- Granting agency approves non-competitive proposals



Procurement Types – APR

Start

- Submit Alternate Procurement Request Form in Jaggaer
- What should request include?
 - Thorough answers to questions (leave no room for assumption)
- Rule of thumb: APR's cannot be too detailed
- APR's can cover multiple requisitions but must be specified in the APR that purchases are recurring
 - Estimate of all total future purchases is required
- Timing generally within 2-5 days, dependent on amount of detail by requester



Procurement Types – State Contracts

- Contracts held by the State of North Dakota Office of Management and Budget (OMB)
- All state agencies may use
- Benefits may use immediately
- Start
 - Submit requisition in Jaggaer referencing state contract # on the non-catalog or payment request form and in the requisition
- Timing immediate



Procurement Types – Coop Contracts

- Held by third party organization to which UND is a member
- Solicitations issued by organization on behalf of members
- Process vetted by UND procurement
 - E&I
 - Omnia
 - NASPO
 - Sourcewell
 - TIPS
 - NCPA
 - MMCAP Infuse
 - Intalere
- Timing immediate



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Procurement Types – Emergencies

- Seriously hampers operation of UND
- Damage more costly if procured normally
 - Loss of life or assets
- Examples
 - Gas leak

- Water main break
- Severe water leakage into building
- Complete Emergency Purchase Form in Jaggaer
- Timing immediate



Procurement Types – Exempt Purchases

- Determined by NDCC 54-44.4-02
 - · Land, buildings, space, or rental thereof
 - Utilities
 - Public books, maps, periodicals, & technical pamphlets
 - Maintenance of equipment by mfg. or authorized agent
 - Process

- Complete requisition in Jaggaer and select exempt cite statute or policy
- Timing immediate



Process Overview

- Purchases over \$10,000
- First identify type of procurement action needed
- If
 - not on existing contract
 - not exempt
 - not classified as emergency (damage to life or limb)
- Procurement officer required to be involvement
 - Either solicitation
 - APR



Process Overview

No existing contract, not exempt or emergency, over \$10,000

- 1. Complete sourcing request or APR
- 2. Once solicitation is complete or APR is approved, place order in Jaggaer using catalog, non-catalog, or payment request
 - a. Procurement to flip bids into order or contract
- 3. Requisition turned into PO and sent to supplier
- 4. Create receipt
 - a. Item received or service completed
 - i. Do not have to wait for invoice







UND NORTH DAKOTA

Invoicing

Invoices with a Jaggaer Purchase Order

- Requisition -> Purchase Order -> Supplier
- Supplier Ships Item -> Item received by Dept -> Dept receipts item
- Supplier sends Jaggaer invoice

- Invoice is Matched electronically based on the quantity and price of the Purchase Order
- Once the invoice has a 3-way match the invoice is Payable and go to PeopleSoft for payment





Invoices without a Jaggaer Purchase Order: Non-PO Invoices

- Department orders an item outside of Jaggaer
- Supplier sends Jaggaer an invoice without a Jaggaer PO#
- Follows workflow rules/approvals the same as a requisition
- Once the invoice is fully approved through workflow, the invoice is Payable and goes to PeopleSoft for payment



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Invoices without a Jaggaer Purchase Order: Payment Requests

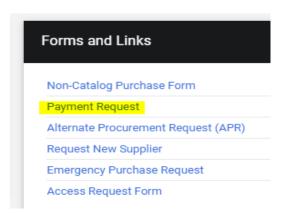
- Department orders an item outside of Jaggaer
- Supplier sends Department an invoice (email/paper) without a Jaggaer PO# -> Department uses the Payment Request form

Payment Request Form:

Enter the invoice information requested on the form, as shown on the suppliers invoice.



- This is now a draft cart assign to a requestor or Proceed to checkout and follow Requisition process
- Once the Requisition is fully approved through workflow, a purchase order is created and 30 minutes later, an invoice created.
- The invoice is Payable and goes to PeopleSoft for payment

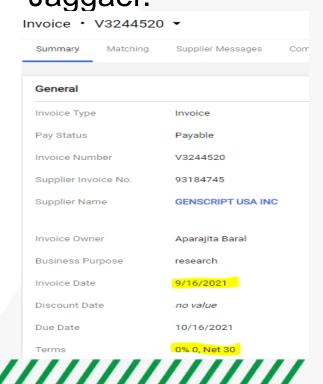






When will my invoice be paid?

 Payments are made from PeopleSoft based on the invoice that is sent from Jaggaer.



Voucher ID V3244520 Voucher Style Regular Voucher	Invoice Date 09/16/202	<u>!1</u>	Action	~
Voucher Style Regular Voucher			_	~
Total Amount 270.40	*Pay Terms 30D	Q 30D		
Supplier Name GENSCRIPT USAINC				
ment Information				Find \
Payment 1				
*Remit to 0000117499 Q 👼	Gross Amount	270.40 USD	Scheduled Due 10/15/202	21 🙀
Location PRIMARY Q	Discount	0.00 USD	Net Due 10/16/202	21
*Address 2			Discount Due	
			Accounting Date	
GENSCRIPT USA INC				
860 CENTENNIAL AVENUE				
PISCATAWAY, NJ 08854-3918				

Payment Terms Information

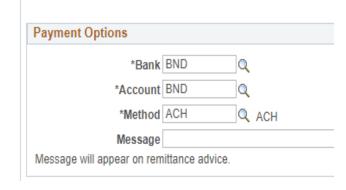
- UND has Net 30 payment terms as a standard business practice
- UND will accept an early payment discount (such as 2% 10, Net 30) if the Supplier offers it
- UND will not pay early without a UND Contract in place stating different payment terms
- Contact the Payment Services Manager to discuss Payment Term questions



What format will the invoice be paid in?

UND is striving to be a digital, contactless payment system.

Payment types are made from PeopleSoft



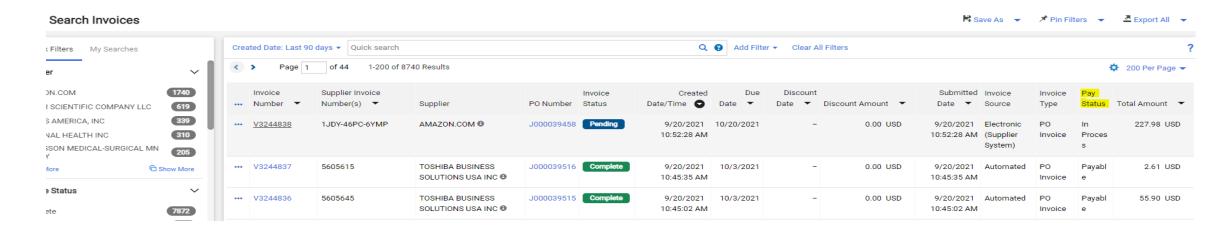
Payment types of Check, ACH, & SUA





Frequently Asked Questions

- How can I tell if my invoice has been paid?
 - In Process
 - Payable
 - Paid
 - Cancelled



What if I want my payment held for pickup?



Frequently Asked Questions Continued

- How often are payments made?
 - PayCycles: Tuesdays, Thursdays, & PayDays
- What if I need my payment made sooner?

What if I need information printed and mailed along with payment?



Frequently Asked Questions Continued

- The supplier did not give us an invoice, how do we make a payment?
 - https://campus.und.edu/finance/forms.html

Accounts Payable Forms

Invoice for Services (DOC) - Used when an individual is required to provide an invoice for services

Can we pay off of a statement, quote, or proforma invoice?



Virtual Credit Card

What is it?

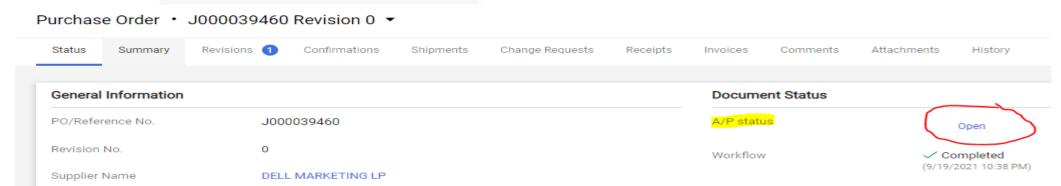
Which Suppliers are Paid by Virtual Card?





Virtual Credit Card

- Does this change anything for the Purchase Order?
- How can I tell if it's been paid?



Why isn't my PO closing?





Suppliers

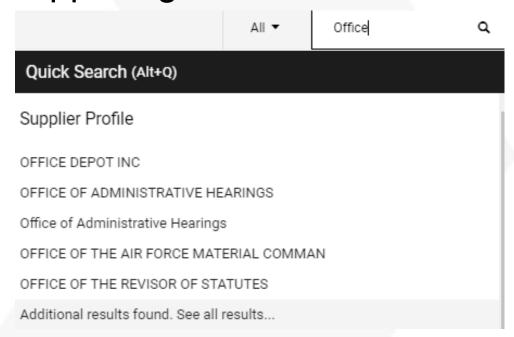
Supplier Overview

- Supplier records and payments have been housed in the PeopleSoft Finance system for both Jaggaer and Perceptive Content use
- When Jaggaer was launched we synced a large amount of those suppliers, based on usage and if we paid them recently, from PeopleSoft to Jaggaer
- If you are unable to find a supplier please use one of the Request New Supplier options and we will either find the corresponding PeopleSoft supplier record and sync it with Jaggaer or create a new record in both systems

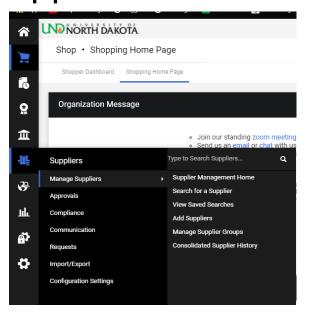


Finding a supplier

Upper-right search bar



Suppliers tab

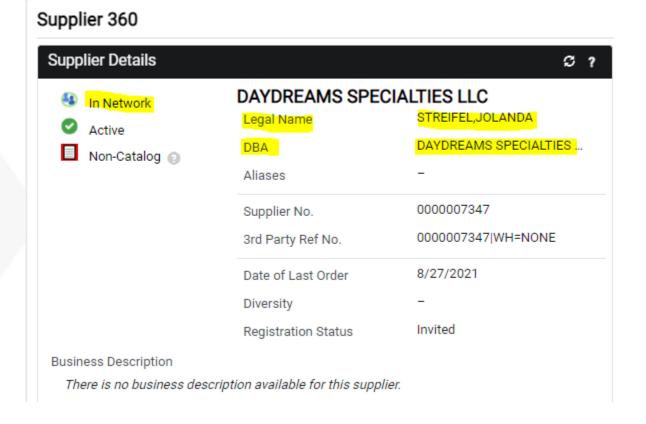




Supplier Records

- Supplier 360 tab:
 - In/Out of Network
 - Must be In Network to be used
 - DBA's

 Supplier should come up if searched by legal name or DBA





Supplier Records

Relevant Supplier Information

Tax ID # General Tab-Tax Identification Number

Address
 Contacts and Location-Addresses

Payment Terms Contacts and Locations-Fulfillment Center-

Ordering-Terms and Conditions

PO Distribution Contacts and Locations-Fulfillment Center-

Order Distribution-Email (HTML) Body

Payment Method Accounts Payable-Payment Method

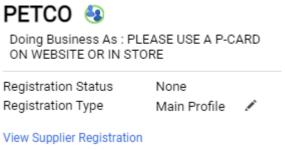


P-Card Only Suppliers

 Some suppliers will not accept PO's/Payments from Jaggaer and need to be ordered with a P Card on a website, in-store, or some other method.

ADDGENE INC
Doing Business As: PLEASE PLACE ORDERS USING P CARD ON WEBSITE





Requesting a New Supplier

Request New Supplier Form- I have a supplier I need in the future

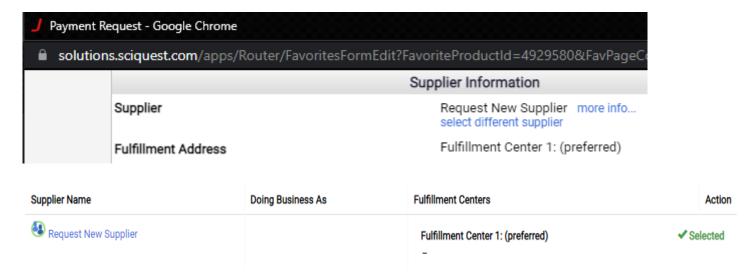
- Non-Catalog Purchase Form-Request New Supplier- I am ready to place an order and the supplier is not in Jaggaer
- Payment Request-Request New Supplier-I have an invoice to pay and the supplier is not in Jaggaer

Request New Supplier Form

- Form is located on the top right of the Jaggaer home page
- Complete as much information as possible
- Attach relevant information including W9's, quotes, other helpful information to identify the correct supplier
- Should receive an email when the supplier is setup including the name it is setup under
- Does not establish a catalog, only allows the supplier to be used for Non-Catalog Orders or Payment Requests

Request New Supplier

- Ready to place an order or make a payment to a supplier who isn't setup yet?
 - When doing a Non-Catalog or Payment Request search for "Request" and select the supplier named "Request New Supplier"
 - Submit the order/payment with "Request New Supplier" and it will be updated



Foreign Suppliers

- It is preferable to use U.S. based supplier if at all possible to decrease risks of good/services not arriving, additional work for department & PPS, delays in supplier setup, shipping delays, additional fees, tax reporting risks, etc..
- Generally foreign suppliers should be paid using a P Card if the supplier will accept it AND there isn't an additional fee or the fee is less than the \$35 International Wire Fee
- If the supplier is not able to be paid with a P Card the department must decide if they will be paid via check or International Wire

Foreign Suppliers-continued

- Checks-Mailing a check, especially overseas, can take a long time and there can be issues the supplier depositing a U.S. check in a Non-U.S. Bank
- International Wires-The International Wire Transfer Form (right-side of Jaggaer homepage) must be attached to the order/payment and the department will have the \$35 fee included in the payment

Questions???



Resources

Top of Jaggaer Homepage

- Join our standing zoom meeting from 1:00 2:00 PM on Wednesdays
- Send us an email or chat with us
- Review our training material: Finance Training Site or TTada's Training Site

Links to training material on Jaggaer home page – right side



